
FIRE EATER
WHY NOT YOU?
Your market. Our technology. Let's grow together.
Grow your Business with
INERGEN® Fire Protection
One inert gas specialist. All inert gas solutions.



YOUR BUSINESS OPPORTUNITY

FIRE EATER

Looking to grow your fire protection business?

Expand your portfolio. Reach new customers. Win more projects.

Partner with Fire Eater and put proven **INERGEN®** fire suppression technology at the heart of your offering – backed by access to a complete portfolio of inert gas fire suppression solutions, including IG-541, IG-55, IG-100 and IG-01.

With Fire Eater as your partner, you can respond to a wider range of project requirements. Whatever inert gas a project specifies, you have the technology, engineering expertise, competitive pricing and dedicated support behind you to compete with confidence.

And when the choice is open, you can lead with **INERGEN®** – Fire Eater's preferred inert gas solution. It is part of a complete inert gas portfolio built on more than 50 years of fire suppression experience, giving you the freedom to offer the right solution for every project.

Your opportunities:

- Expand your fire protection portfolio.
- Enter new industries and markets.
- Strengthen your competitive position.
- Grow with an experienced international partner.
- Respond to more tenders and specifications.
- Meet different customer and consultant requirements.

More solutions. More opportunities. One experienced partner.



WHY PARTNER WITH FIRE EATER?

FIRE EATER

5 Reasons
to Partner with Fire Eater

1. Future-Proof & Sustainable
Offer fire protection based on naturally occurring gases with zero ODP and zero GWP.

2. Best-in-Class Inert Gas Technology
Access a complete portfolio of proven inert gas fire suppression solutions – IG-541, IG-55, IG-100 and IG-01. And when the choice is open, lead with INERGEN® – Fire Eater's flagship inert gas solution.

3. Fast & Reliable Delivery
Keep your projects moving with responsive service and dependable delivery.

4. Dedicated Support
Benefit from one dedicated contact person and direct access to our technical expertise.

5. Competitive Pricing
Combine high-quality Danish technology with attractive pricing to strengthen your market position.

One partner. More solutions. More opportunities.



EXPLORE NEW MARKETS

FIRE EATER

One Partner.
Multiple Markets.
More Opportunities.

From INERGEN® to the complete range of inert gas solutions, Fire Eater helps you meet different project requirements across industries and markets.

Data Centers – Protect critical IT infrastructure.

Energy & Power Generation – Safeguard electrical installations and essential equipment.

Marine & Offshore – Deliver reliable fire protection in demanding environments.

Industrial Facilities – Protect production equipment and operations.

Healthcare – Safeguard sensitive equipment and technical environments.

Heritage & Museums – Protect irreplaceable assets without water damage.

More solutions. More markets. One experienced partner.

We Give You the Tools. You Build the Business.

As a Fire Eater Partner, you get more than great technology. You gain the knowledge, resources and support to grow your business.

Training & Certification
Build your expertise through Fire Eater College.

Design & Calculation Software
Design and calculate inert gas systems with our specialized IMT software - supporting solutions across all inert gases.

Technical & Engineering Support
Get expert assistance in selecting, designing and delivering the right inert gas solution - from initial design to project execution.

Sales & Marketing Support
Access professional materials, product information and demonstration tools.

Dedicated Partner Contact
One point of contact who understands your business and supports your success.

Trusted by Partners Worldwide
”What we really appreciate about working with Fire Eater is the people behind the products. Whenever we have a technical question or need advice on a project, we know who to call – and we get the help we need. That makes a real difference in our daily work. We don’t feel like just another customer. We feel like a partner.”

-Jacky Lee, CEO, Fous Fire



Your market. Our technology. Let’s grow together.

WHY NOT YOU?

Your Next Business Opportunity Starts with a Conversation.

Now imagine combining your market expertise with high-quality technology, access to a complete portfolio of inert gas solutions, competitive pricing and a dedicated team ready to support your growth.

Becoming a Fire Eater Partner starts with three simple steps:

1. Let’s Connect
Tell us about your business and ambitions.

2. Explore the Opportunities
Together, we’ll identify potential markets and opportunities.

3. Let’s Grow Together
Build a strong partnership backed by technology, training and support.

BOOK A PARTNERSHIP MEETING

No commitment.
Just a conversation.

fire-eater.com/become-a-partner/

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